Stakeholder Brief

Credentialing and enrollment operations support for provider organizations dealing with delays, denials, broken process, or unclear ownership.

When credentialing and enrollment fall behind, the impact reaches far beyond paperwork.

Providers are hired, but no one can say when they will actually be billable.

- Stalled files and weak follow-up delay participation and revenue.
- Denials often trace back to broken ownership, bad handoffs, or maintenance gaps.
- Teams are working, but leadership still lacks a status they trust.

The issue is rarely effort alone. It is usually process, ownership, and follow-through.

Three Ways to Work with True North

01

Stabilization and Recovery

Diagnose what is broken, reset ownership and handoffs, and stabilize the operating model so internal teams or vendors can move forward cleanly.

02

Managed Enrollment Operations

Directly manage credentialing and enrollment execution from review through billable readiness, with clear accountability and follow-through.

03

Stabilize and Manage

Stabilize what is broken, then stay embedded to run the ongoing work so the fix holds and the operation keeps moving.

What the First 30 Days Usually Involve

01 — Assess

Inventory current state, identify blockers, validate file and participation status, and separate truly pending work from work that is stuck.

02 — Stabilize

Reset ownership, clarify priorities, repair handoffs, establish reporting, and create a cleaner path forward.

03 — Move

Advance the highest-risk work, manage follow-up, resolve escalations, and restore operational momentum.

Why True North

Founder-led oversight

Every engagement is guided with direct senior oversight and accountability.

Credentialing + enrollment together

One partner who sees the handoffs, not just isolated tasks.

Operational ownership

Clear accountability from intake through billable readiness.

Diagnosis and execution

We identify what is slowing movement, then fix it, run it, or do both.

41
Providers enrolled

<90
Days to approval

1
Accountable partner

" *Delivered a 41-provider Medicaid enrollment project through approval in under 90 days, with direct management of documentation, submission, follow-up, payer movement, and issue resolution from start to finish.*

What Leadership Gets

Clearer accountability across the credentialing and enrollment operation.

Faster path to provider readiness and billable status.

Better visibility into what is pending, blocked, approved, and at risk.

Less disruption from team turnover, vendor changes, and maintenance failures.

A more stable operating model around credentialing and enrollment.

Discuss your situation

If credentialing and enrollment are behind, unstable, or already affecting payment, True North can help assess the issue and define the right path forward.

truenorthcredentialing.com

True North Credentialing